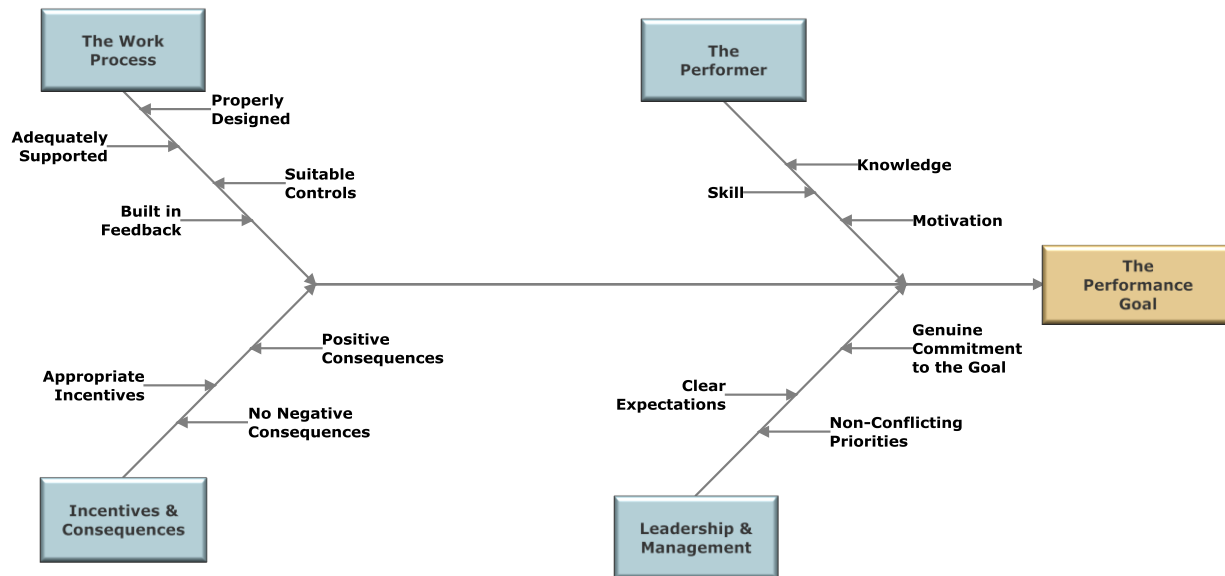


Tools for Knowledge Workers

The Performance Ecosystem



It is widely known that there are many factors affecting an individual's ability to achieve a given performance goal. These factors constitute a "performance ecosystem" and many of the more generally accepted ones are depicted in the fishbone diagram shown above. The general framework shown above was derived from a more specific model of a sales ecosystem developed by Harvey Bergholz, President of Jeslen Corporation. To examine that sales ecosystem, click [here](#).

