

# Tools for Knowledge Workers

## Successful Performance Triangle



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After many years of grappling with problems of performance in the workplace I have concluded that three factors account for successful performance: Commitment, Competence and Circumstances. If the performer is committed to achieving the result in question, if the performer is competent to do so, and if the circumstances at hand are supportive and do not preclude achieving the result in question, then performance will be successful, it will meet expectations. Let any of these three factors not be present and performance is not likely to be successful. For more about the Successful Performance Triangle see the September 2016 Knowledge Workers Column in ISPI's *PerformanceXpress*. To view it, click [here](#).

  
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